

Isaac K. Teubel

ikteube@ilstu.edu
(309) 713-6776

University Address:
912 Hovey Avenue
Normal, IL, 61761

Permanent Address:
25455 Schuck Road
Washington, IL, 61571

EDUCATION

Illinois State University

College of Business - Finance

Graduation: May 2020

Normal, IL

- Cumulative GPA: 3.3 / 4.0
- Minor in Economics

EXPERIENCE

Discover Financial Services

May 2019 – August 2019

Consumer Banking Internship Program

Deerfield, IL

- Lead digital enhancement projects for the online personal loans application to drive conversion from page to page
- Use Adobe Analytics, Tableau, and Clicktale to build reports on customer experience issues and present findings to management
- Communicate with members of my team to solve various problems that revolve around technical difficulties

Heartland Irrigation

May 2009 – August 2018

Project Manager

Washington, IL

- Manage a team of four to five irrigation specialists to ensure complex irrigation systems are installed according to customer's specifications and are completed under budget and on time
- Successfully installed more than 60 systems in the 2018 season, generating more than \$600,000 in revenue
- Analyze profit and loss statements to determine where to allocate company resources for future growth
- Develop less experienced team members through on-the-job training and coaching
- Utilize critical thinking and analytical skills to design, install, and maintain irrigation systems in the most labor efficient and cost-effective manner
- Established great work ethic and communication skills to efficiently work in a team environment

Illinois State University Finance and Planning Office

August 2016 - May 2017

Office Associate

Normal, IL

- Improved interpersonal/communication skills by interacting with over 10 visitors/shift
- Fielded 15 calls/shift from potential customers and successfully directed their requests to the respective department who could best meet their needs
- Demonstrated maturity and time management skills to best balance school and work

ACTIVITIES

Midwest Food Bank

December 2016 - Present

Volunteer

Normal, IL

- Serve food to over 20 homeless people/shift while maintaining an upbeat, positive attitude to help raise spirits
- Ensure operations are fully prepared prior to the high traffic times and partner with full time professionals to organize and plan food inventory

Alpha Kappa Psi Professional Fraternity

September 2017 - Present

Social Chair

Normal, IL

- Utilize communication and inter-personal skills to recruit over 10 new members/year into the fraternity
- Manage and collaborate with a 5 member committee in order to organize recruitment processes and events
- Plan and maintain an annual budget of more than \$4,500 by leveraging finance, accounting, and Microsoft Office skills
- Attend professional speaker events to develop a better understanding of the various fields of business and build relationships by networking with other business professionals