

MICHAEL T. IAVARONE

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EDUCATION

ILLINOIS STATE UNIVERSITY, *NORMAL, IL*

Expected Graduation: May 2021

Bachelors of Science Degree

Major: Insurance and Finance

GPA: 3.3

INVOLVEMENT

ALPHA KAPPA PSI PROFESSIONAL BUSINESS FRATERNITY

SEPTEMBER 2018-PRESENT

ACTIVE MEMBER

- Started an apparel business within the Rho pledge class and raised \$2000 for breast cancer
- Established meetings with 15 other pledges to obtain our common goal of sales

Pledge Activities Coordinator

- Coordinated and planned events such as a barbecue, retreat, and initiation
- Helped the pledge team incorporate professional development activities into pledge class

Tradition Activities Coordinator

- Served on an interview panel for perspective members to determine whether they are progressing efficiently
- Collaborated with President and Vice President to ensure that onboarding activities were properly organized

GAMMA IOTA SIGMA INSURANCE FRATERNITY

OCTOBER 2019- PRESENT

Active Member

- Attend chapter meetings to keep up to date on networking events and development opportunities
- Expand knowledge of Insurance industry by attending panels, and other events with industry leaders
- Assist in service events with other members held around the community

BUSINESS WEEK

FEBRUARY 2019 -MARCH 2019

Mentee

- Chosen one out of 100 students of 4,000 undergraduates selected to the most prestigious organization on campus
- Paired with a mentor in my perspective field to create dialogue about career preparation essentials

COUNTRY Financial Case Competitor

- Worked on a team of 4 to obtain an overall goal; to pitch an idea solving an internal issue for COUNTRY Financial
- Prepared and presented solutions to COUNTRY representatives and Illinois State College of Business professors

WORK EXPERIENCE

YOUNG AMERICA REALTY *Normal, IL*

DECEMBER 2018- AUGUST 2019

Leasing Agent

- Generated over \$120,000 in revenue for Young America Realty
- Answered phone calls and worked out problems that came about our tenants
- Scheduled showings for various apartments throughout the ISU campus

HOME DEPOT *Bloomingdale, IL*

MAY 2019-AUGUST 2019

Lead Generator

- Accumulated over 150 leads in three months of employment
- Brought in over \$100,000 in revenue for Home Depot through leads gathered at the store
- Communicated customer complaints and handled conflict amongst customers

VILLAGE OF BLOOMINGDALE *Bloomingdale, IL*

MAY 2018-AUGUST 2018

Asphalt Crew

- Handled regular apparatus, equipment, and tools used in construction and maintenance
- Assisted in asphalt and concrete pouring alongside maintenance crew in the Bloomingdale area

VOLUNTEER SERVICE/AWARDS

JEAN DIANE COLLETY SCHOLARSHIP

- Was chosen by the faculty and student body to receive a scholarship for being a positive influence at school
- Picked out of 400 senior students to receive this award

RONALD MCDONALD HOUSE

- Dedicated my time to reading books and play games with ill children undergoing treatment
- Packaged boxes of food to donate to other Ronald McDonald Houses in the area