

Noah Kraulidis

nwkraul@ilstu.edu 815-483-1919 www.linkedin.com/in/noah-kraulidis 2200 Dunmore St. Joliet, IL

EDUCATION

Illinois State University	<i>Normal, Illinois</i>	Joliet Junior College	<i>Joliet, Illinois</i>
Bachelor of Science Degree	Graduation: May 2020	Associate of Arts Degree	Graduated: July 2018
Major: Marketing	GPA: 3.5/4.0	Major: Business Administration	GPA: 3.45/4.0
Sequence: Professional Sales			

WORK EXPERIENCE

Sherwin-Williams

Management/Sales Intern

Plainfield, Illinois

June 2019-August 2019

- Worked in store with managers learn how to manage inventory, employees, and budgeting a store efficiently
- Interacted with a wide variety of customers on the sales floor to strengthen customer service and sales skills
- Shadowed sales representatives to learn the behind the scenes process and observe customer relations
- Presented on new account acceleration at the end of internship to the VP of Marketing, city managers, and over 40 interns
- Received 10 perfect scores on customer feedback surveys when others average 10 a year

C.W. Avery YMCA

Sports Instructor

Joliet, Illinois

May 2016-January 2019

- Worked with youth to improve their physical and mental skills
- Instructed a wide variety of sports including, but not limited to, Soccer, Basketball, Football, and Baseball
- Provided private coaching lessons and site referee for football and basketball
- Gained experience in event planning and team management

PINK Elite Club Basketball

Head Coach

Joliet, Illinois

October 2017-June 2018

- Taught the fundamentals of team centered basketball during practice throughout the season
- Developed each individual through instruction and demonstration
- Managed different personalities and create a team environment where others could work together

Bloomington-Normal YMCA

Member Engagement Specialist

Bloomington, Illinois

August 2018-May 2019

- Established long lasting and meaningful relationships with members through various registration duties
 - Gained a wide array of knowledge of different programs, classes, leagues
 - Strengthened communication and situational skills based on interactions with coworkers and members
-

VOLUNTEER EXPERIENCE

Group Missions

Volunteer

- Went on a week-long missions' trips in Sommerville Tennessee (2013), Clendenin West Virginia (2014), and Racine Wisconsin (2015)
- Painted, chipped paint, repaired drywall, and constructed stairwells for the homes of the less fortunate
- Worked with limited resources and had to problem solve with other volunteers to achieve goals under time constraints

Hands of Hope Food Drive

Joliet, Illinois

- Packaged food and other necessities for families in need

June 2016-August 2016

ORGANIZATIONS AND EVENTS

Alpha Kappa Psi Professional Business Fraternity

Pledging Member

Normal, Illinois

September 2018-November 2018

Co-Founder and Social Media Manager of Alpha Apparels

- Co-Founder of pledge business Alpha Apparels that created designs and customizable apparel for a variety of organizations
- Consistently posted promotional and everyday operations to market Alpha Apparels business on social media platforms
- Facebook page reached 1,196 people and had 243 post engagements during companies' operations
- Made a profit of \$828.63 in two months of operation and funds were donated to Susan G. Komen Breast Cancer Foundation

Active Member

- Committee member of both VP of external operations and Professional Chair
- Currently a mentor for a pledging member and assist in professional development and resume/LinkedIn critiques

November 2018 – Present

Business Week – Illinois State University

Transition Seminar Coordinator

Normal, Illinois

April 2019 - Present

- On the 2019-2020 team of largest budget student-run organization on Illinois State's campus
- Contact and arrange professionals to be a part of a night of seminars and participate in panels for discussion with students
- Seminars that have been held in the past include: Personal Finance, Networking, International Business and more