

Abigail P. Conrad

apconra@ilstu.edu | 708-927-1519 | Orland Park, IL | linkedin.com/in/ConradAbigail

EDUCATION

Illinois State University Normal, IL
Bachelor of Science: Risk Management/Insurance & Finance May 2021
Minor: Psychology
GPA: 3.3/4.0

WORK EXPERIENCE

Eddie Bauer Orland Park, IL
Sales Associate May 2019 – Present

- Manage, on average, 100 challenging customers a day and provide solutions to their complaints
- Exceeded sales goals by 53% in the first month of employment
- Communicate with loyalty program customers to ensure quality experience and care
- Increased loyalty program membership by 95% through promoting benefits throughout the sale

Illinois State University Normal, IL
Morning Classroom Checker Aug. 2018 – Oct. 2018

- Organized a schedule to complete 25 classroom checks in under an hour to ensure efficiency
- Addressed technical issues with managers and professors in a timely manner
- Maintained classroom environment and equipment to foster safe teaching spaces

STUDENT ORGANIZATIONS

Professional Business Fraternity, Alpha Kappa Psi Normal, IL
Vice President of Alumni Affairs Aug. 2019 – Present

- Schedule Alumni speakers on topics like diversity and inclusion within the workplace
- Create opportunities for networking between Alumni and current members
- Work alongside other E-board members to create an environment for professional growth

Gamma Iota Sigma Normal, IL
General Member Aug. 2019 – Present

- Attend chapter meetings to keep up to date on networking events and development opportunities
- Expand knowledge about the insurance industry by attending panels, and other events with industry leaders
- Collaborate with members to develop ideas to combat adversities faced by professionals

Illinois State Students in Finance Normal, IL
General Member Aug. 2019 – Present

- Increase awareness of corporate finance and industry careers by attending panels, and guest speaker events
- Network among finance professionals through company tours, speaker presentations, and other educational activities

PROJECTS

1st Place in Country Financial Case Competition

- Worked in a team setting to solve problems in a short amount of time through collaboration and delegation
- Gained ability to decipher new information effectively in order to present case solutions to judges

ScruchTime – Alpha Kappa Psi

- Became a co-founder of a start-up business that raised \$3,111.10 for The National Breast Cancer Foundation
- Developed leadership roles within finance committee through managing financial responsibilities

VOLUNTEER EXPERIENCE

Illinois State University Normal, IL
Access and Accommodation Notetaker Aug. 2019 – Present

Home Sweet Home Ministries Normal, IL
General Volunteer Aug. 2019 – Present

Smith Village Nursing Home Alsip, IL
Assistant in Physical Therapy Department and Workout Facility Aug. 2017 – Aug. 2018

HONORS AND REWARDS

Dean's List May 2018, May 2019– Present