

# Nicholas Tsambikou

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## Education

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*Illinois State University*

Normal, IL

**Bachelor of Science Finance and Political Science**

May 2019

GPA: **4.0/4.0**

Academic Honors: Honors College, Deans List, Fall 2018, Spring 2019

## Employment History

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*Friends of Dan Brady*

Normal, IL

**Intern**

Jul 2019 – Present

- Lobby potential voters for Representative Brady through door to door petitioning to benefit campaign
- Grow brand awareness of campaign by going to public events and outings and communicating with constituents
- Multiply marketing efforts for re-election by distributing yard-signs to supporters and local businesses

*Mod Pizza*

Downers Grove, IL

**Squad Member**

June 2019 – Sep 2019

- Communicate with customers to increase customer satisfaction and develop community appreciation
- Maximize teamwork skills through working with other squad members to increase revenue and productivity
- Further ability to work under stress and problem-solving abilities in fast paced environment

*Stick It*

Normal, IL

**Founder**

Feb 2019 – April 2019

- Created and founded company with 11 peers to develop entrepreneurship and business skills
- Operated as customer service liaison to benefit clientele and increased sales through marketing campaign
- Produced over \$1,200 for Autism Awareness in McLean County, through local Autism organization

*Jumping Jupiter*

Lemont, IL

**Co-Owner**

May 2016– Aug 2017

- Calculated potential revenue output and assessed the value of individual bookings of bouncy house company
- Managed the finance of company while simultaneously learning budgeting skills to make profit of \$4000
- Interacted with employees and customers of bouncy-house business to resolve conflicted on all ends

## Activities & Organizations

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*Professional Business Fraternity, Alpha Kappa Psi*

Illinois State University

**Vice President of Communication**

Nov 2019 – Present

- Manage website by changing design, data, and formatting to increase site visits and overall usage
- Lead committee of peers to complete objectives and accomplish goals related to the position
- Record information of active members, alumni, and achievements of the organization in an orderly manner
- Communicate leaderships by weekly presentation to the organization to communicate and increase

**Investment Committee**

Oct 2017 – Mar 2018

- Manage \$1,000 of fraternal funds to gain experience in investing in the market
- Analyze different stocks to strategically choose which stocks to invest in to diversify our portfolio
- Practice stock pitches and financial modeling techniques to enhance our skills when analyzing stocks

**Fundraising Committee**

May 2019 – Nov 2019

- Oversee fundraising events with small team to fundraises money for organization
- Deliver funds for events and programs leading to professional growth and development
- Organize finances for tabling events through use of spreadsheet program and collection of revenue

*Association of Residents Halls*

Illinois State University

**Program Event Coordinator**

Nov 2018 – May 2019

- Represented wants and needs of 6,000 students that live in student housing by planning interactive events
- Supervised programs that connected students with school, locales, and each other through multiple programs
- Developed groundwork for future coordinators through planning of future financial planning event

## Skills & Interests

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Data Science & Analytics, Financial Accounting, SEO, Digital Marketing